



# The Victoria Television Group

Working For A Better Community

## JOB VACANCY

### ACCOUNT EXECUTIVE

The Victoria Television Group is looking for Account Executives to manage and grow transactional business as well as focusing on prospecting and closing new business in the Victoria Texas television market. We are looking for a self-starter with proficiency in cold calling and creating and delivering presentations.

Duties include but are not limited to:

- Develop and maintain relationships with agencies to achieve monthly goals
- Close new and incremental business
- Understand and interpret business objectives, client needs and advertising strategies in order to help them achieve their goals through effective use of our multi station portfolio and digital products.
- Prepare, schedule and deliver sales presentations

Qualifications/Requirements:

- Must be willing to work near the Gulf Coast in the Victoria Texas DMA
- Proficient in the operation of a computer keyboard
- Proficient in Microsoft Outlook, PowerPoint, Word and Excel
- Good driving record
- Television sales experience is preferred but not required. Will train an excellent candidate.
- Bachelor's degree in advertising or marketing is preferred but not required

Skills and Abilities:

- Strong communication skills
- Excellent negotiation and customer service skills
- Team player, who is flexible to changing needs of day to day business
- Ability to work in a rapid-pace environment

To apply send resume to: [opportunity@victoriatelevision.com](mailto:opportunity@victoriatelevision.com)

We ask for your cooperation and assistance in our efforts to recruit, hire and promote qualified women and minorities. In this regard, if you know of individuals who might be interested in this position, we encourage you to refer them to us.

The Victoria Television Group is an Equal Opportunity Employer.

Posted: April 26, 2019



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## JOB VACANCY POSTING SALES ASSISTANT

Victoria Television Group has an opening for a full time Sales Assistant. Candidate must have a positive attitude, be detail-oriented and must be willing to take the initiative in solving problems and meeting deadlines. Must be well organized, personable, responsible, work well within a team of local and national sales reps and have excellent clerical skills. Candidate must also have experience in Windows based software such as Word, Excel, Power Point and Publisher. Prior experience with WideOrbit Traffic systems is a plus but not required. This position is responsible for detailed communication and paperwork between national sales offices and agencies, local clients, and internal departments, this includes negotiating and executing makegoods and handling billing discrepancies. If you have an interest in this position, please send resume to Angela Nesloney-Stehling at: [opportunity@victoriatelevision.com](mailto:opportunity@victoriatelevision.com)

### LIMITATIONS AND DISCLAIMER:

The above job is meant to describe the general nature and the level of work being performed; it is not intended to be construed as an exhaustive list of all responsibilities, duties and skills required for this position.

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Date Posted: September 17, 2019

Date Removed:



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## JOB VACANCY MULTI -SKILLED JOURNALIST

The Victoria Television Group is looking for a Multi-Skilled Journalist for our news department. This is a unique opportunity to join a thriving, privately held broadcast group and to serve as a newsroom leader.

In this role you'll be asked to set and execute local news stories on a daily basis. You'll be asked to embrace news coverage through our app, social, web site and streaming video channels resulting in a digital leadership position in the market. The right candidate will have a good attitude and be willing to learn it all.

### What you'll do:

- Work with department leaders, news director, and newsroom staff to lead local news coverage
- Inspire a team of journalists and production staff to meet a high standard of excellence in a highly competitive marketplace
- Embrace local news coverage through emerging platforms

### What you'll bring:

- Four-year degree in journalism, communications or equivalent field required
- Excellent interpersonal communication skills
- Strong broadcast and AP style writing skills
- Strong command of journalism ethics and the tenets of professional journalism
- Working knowledge of newsroom software, social media, camera equipment, and editing systems

### What Newscenter25/KAVU-TV offers:

- We're a dynamic and progressive family-owned business that values our employees, our culture and our community
- Medical, dental, vision, prescription, life, and long-term disability insurance, EAP, flexible spending account, 401(k), paid time off (vacation, sick, personal, holidays)

Our company has been in the journalism business since 1890. We are searching for someone who knows what it means to serve a community.

Send links of your resume reel to: [opportunity@victoriatelevision.com](mailto:opportunity@victoriatelevision.com)

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Posted: January 6, 2020